

CALIFORNIA LIFE SCIENCES ASSOCIATION

JOB INFORMATION

Position Title:	Director - Advocacy
Function:	State Legislative Support
Location:	Sacramento, CA
Reports to:	Vice President-State Government Affairs
Start date:	Immediate
FLSA Status:	Exempt
Pay Range:	DOE
Travel:	Approximately 10-20%

Brief Description of Company:

California Life Sciences Association (CLSA) is the leading voice for California's life sciences sector. We work closely with industry, government, academia, and other allies to shape public policy, drive business solutions and grow California's life sciences innovation ecosystem. CLSA serves over 700 biotechnology, pharmaceutical, medical device and diagnostic companies, research universities and institutes, investors, and service providers. CLSA was founded in 2015 when the Bay Area Bioscience Association (BayBio) and the California Healthcare Institute (CHI) merged to create the state's most influential life sciences advocacy and business leadership organization. CLSA has offices in South San Francisco, Sacramento, San Diego and Washington, D.C.

Position Summary:

CLSA seeks a Director - Advocacy in the Sacramento office. The position, reporting to the Vice President – State Government Affairs, will conduct strategic lobbying activities in Sacramento on behalf of the biomedical industry and CLSA. The Director functions both as a lobbyist to secure legislation and regulation to advance the interests of CLSA's members, and as an organizer to engage legislators and staff to support the CLSA's advocacy goals.

Essential Functions:

- Help translate CLSA's advocacy goals and legislative priorities into working plans for California
- Develop strategies to secure legislation and regulation that meets CLSA's priorities and oppose proposals deemed harmful to our mission, including:
 - Monitor legislative and regulatory activity
 - Draft bill/regulatory language
 - Secure sponsors for legislation
 - Prepare and coordinate legislative testimony, fact sheets and other materials
- Inventory patient advocacy relationships and contacts among the CLSA staff
- Develop an engagement plan for patient advocacy groups with a particular focus on California-based organizations
- Help manage all acute legislative matters before local jurisdictions, as needed, including tax, takeback, GMO labeling, and other issues specific to the life sciences sector
- Develop and maintain relationships with policymakers and their staff
- Collaborate with agencies, other non-profit organizations, and industry to promote policies in accordance with CLSA's advocacy priorities

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- Coordinate with CLSA Federal Government Affairs and Local Government Affairs teams on local involvement with federal policy makers such as town hall meetings and in-district meetings with Members of Congress

Required Knowledge, Skills and Abilities:

- Minimum of 4 years of related work experience including lobbying and/or organizing experience (preference given to experience in health related fields, but not required)
- Knowledge of state government process and health care policy
- Excellent verbal, written and digital communications skills
- Strong communication, negotiation, and time management skills

Required Education:

- Minimum of B.A. or B.S. degree from a nationally accredited institution

CLSA Benefits:

CLSA currently offers a full suite of employee benefits including company-paid medical and dental insurance coverage for employees and dependents, LTD, STD and Group Life insurance, 401(k) and profit sharing plan, health club membership benefits and a generous paid time off and paid holiday schedule.

How to Apply:

Qualified individuals should submit their resumes with salary history to the Assistant Manager – HR and Administration, Cheryl Stein, via email: jobs@CHI.org or via mail to: 888 Prospect Street, Suite 220, La Jolla, CA 92037